

Behind the Numbers: The Trade War's Impact on American Agriculture

July 2019






Select Transaction Experience




O'NEILL GRAIN CO.
O'NEILL, NE

Strategic transaction with

Acquired by




Biofuels Holding Company


Valuation



Merged with

Airport lighting division acquired by




Acquired by



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Behind the Numbers: The Trade War's Impact on American Agriculture

Highlights

- Overall trade has been affected by China, as the annualized dollar value of US agricultural exports has declined 1.1% since pre-trade-war 2017, while the volume of exports has fallen 4.6%
- During the same period, the annualized value of agricultural exports to China has declined 46.5%, while volume has decreased 55%
- On an annualized basis, US exports to China have declined over \$9 billion since 2017. Total US ag exports have declined over the same period by just \$1.5 billion, partially offsetting the impacts of the tariff war
- There is significant weakness in the year-over-year export values of oilseed product, dairy product, and tobacco product exports, categories in which China has imported 10.5%, 54.8%, and 100%, respectively, less than last year
- Farm incomes continue to be affected by the trade war, low prices, and Midwest flooding, and other issues

Summary

	2017 - Annualized 2019				YTD 2018 - YTD 2019			
	Total US Exports		Exports to China		Total US Exports		Exports to China	
	\$	#	\$	#	\$	#	\$	#
Oilseeds & Products	-17.5%	-13.2%	-54.4%	-34.0%	-10.0%	-2.6%	-18.1%	-10.5%
Grains & Feeds	6.6%	-0.4%	-70.8%	-81.2%	-4.7%	-11.1%	-73.2%	-82.3%
Livestock & Meats	-1.9%	-0.4%	-23.4%	21.8%	-5.3%	-0.6%	-17.3%	19.8%
Horticultural Products	0.3%	-4.8%	-7.9%	-25.1%	2.1%	0.3%	-6.4%	-18.1%
Cotton, Linters & Waste	33.7%	N/A	-3.8%	N/A	-17.9%	N/A	-40.1%	N/A
Dairy & Products	9.1%	1.3%	-31.3%	-47.5%	2.5%	-13.8%	-36.0%	-54.8%
Planting Seeds	10.9%	-8.9%	20.4%	-17.2%	0.8%	-7.6%	-18.5%	-23.4%
Tobacco & Products	-14.2%	-17.4%	-100.0%	-100.0%	-33.5%	-34.2%	-100.0%	-100.0%
Sugar & Tropical Products	-3.0%	-11.1%	-2.6%	-24.9%	-2.6%	-9.0%	-15.7%	-26.3%
Poultry & Products	-1.7%	-1.9%	65.0%	-86.8%	-4.0%	-1.0%	19.7%	-86.5%
Total	-1.1%	-4.6%	-46.5%	-55.0%	-4.9%	-7.8%	-30.5%	-35.3%

Trade War Background

Trade disputes with international trade partners have been a significant cause for market volatility since the start of 2018, a time in which the US announced tariffs on all imported washing machines and solar panels and later on steel, aluminum, and other imports. Partner nations have countered US actions by imposing new and steeper tariffs of their own. While progress has been made on some fronts, the media has homed in on the evolving and very unpredictable relationship with China and the plight of the American farmer as a result of China's retaliatory tariffs on US agricultural products.

China, once a top export destination of US agricultural products, has drastically cut its imports from the US and has even taken measures to [halt US soybean imports](#). The reduced demand of agricultural products from China has left US farmers in a dire situation, one in which certain farmers were already impacted from a sustained, low-price environment. The US Government responded to assist farmers by issuing a [\\$12-billion aid package in 2018](#) and another [\\$16-billion aid package in May of 2019](#). Despite the media's descriptive commentary regarding the farmers' plight, the media has not commented much on the specific data behind agricultural exports, particularly those to China.

China was importing near or more than \$20 billion of agricultural goods from the US through 2017 and accounted for roughly 14-16% of all US ag exports. When the US began implementing tariffs in 2018, China reduced its US ag imports by more than 50% in value, ending 2018 at \$9.1 billion (a 60%+ decline in volume as well). In the year-to-date period through May, China has reduced its US ag expenditures by another 30.5%. Surprisingly, despite the cutback in trade from China, the dollar value of US ag exports increased in 2018, thanks to increases in exports to other countries, with notable increases to South Korea, Egypt, Vietnam, Argentina, and others. Through the first five months of 2019, total ag exports from the US are down \$2.9 billion, or 4.9%, of which 78% of the decline is accounted for in declines from China and Hong Kong.

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Total Exports by Partner Destination

In millions of US Dollars

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Canada	\$ 21,963	\$ 20,988	\$ 20,307	\$ 20,608	\$ 20,871	\$ 8,518	\$ 8,550	0.4%
2	Mexico	19,364	17,695	17,827	18,598	19,096	7,681	7,743	0.8%
3	Japan	13,158	11,135	11,030	11,897	12,930	5,471	5,472	0.0%
4	China	24,219	20,230	21,394	19,476	9,147	6,242	4,339	-30.5%
5	South Korea	6,884	6,028	6,183	6,868	8,312	3,619	3,579	-1.1%
6	Vietnam	2,319	2,244	2,656	2,532	3,991	1,751	1,570	-10.3%
7	Taiwan	3,490	3,150	3,226	3,317	3,949	1,536	1,445	-5.9%
8	Indonesia	2,912	2,190	2,678	2,892	3,097	1,293	1,268	-1.9%
9	Netherlands	2,372	2,395	2,622	2,831	3,366	1,393	1,214	-12.8%
10	Colombia	2,461	2,410	2,383	2,528	2,904	1,321	1,203	-8.9%
11	Philippines	2,733	2,310	2,573	2,581	2,956	1,139	1,194	4.8%
12	Hong Kong	4,086	3,582	3,832	4,213	3,961	1,517	1,120	-26.2%
13	Egypt	1,723	1,052	741	770	1,914	883	765	-13.4%
14	Germany	2,140	2,233	1,712	1,832	1,734	769	758	-1.4%
15	United Kingdom	1,709	1,779	1,906	1,702	1,824	676	744	10.1%
	Other	38,457	33,636	33,608	35,515	39,545	16,077	15,978	-0.6%
	Total	\$ 149,990	\$ 133,057	\$ 134,678	\$ 138,160	\$ 139,597	\$ 59,886	\$ 56,942	-4.9%
	China Rank in US Exports	#1	#2	#1	#2	#4	#3	#4	
	China Portion of Total Exports	16.1%	15.2%	15.9%	14.1%	6.6%	10.4%	7.6%	
	Canada Rank in US Exports	#2	#1	#2	#1	#1	#1	#1	
	Canada Portion of Total Exports	14.6%	15.8%	15.1%	14.9%	15.0%	14.2%	15.0%	
	Mexico Rank in US Exports	#3	#3	#3	#3	#2	#2	#2	
	Mexico Portion of Total Exports	12.9%	13.3%	13.2%	13.5%	13.7%	12.8%	13.6%	

On the broader agricultural spectrum, though trade is down considerably year to date, the US has been able to partially fill China's gap in exports by increasing exports to other partners. And while trade is down, it is noteworthy that overall export value did increase in 2018, when there was seemingly a greater concern of trade issues with other key trade nations, such as NAFTA partners (now USMCA) Canada and Mexico, and that the year-to-date decline currently pales in comparison to the decline experienced in 2015, when overall agricultural export value declined 11.3% to \$133.1 billion on the back of a strong US Dollar.

China Fiercely Determined to Battle Trade War

In nearly every sub-sector of agriculture, trade to China has declined year to date. While this has affected certain producers, others have seen a marginal impact due to China's trade differential, with some seeing minor overall trade differences and some even seeing increases in overall trade spend. For example, the year-to-date value of horticultural products, dairy products, and planting seeds exports are up 2.1%, 2.5%, and 0.8%, respectively, despite that China has imported 13.8%, 33.7%, and 21.7%, respectively, less in value of those products than the first five months of 2018. Factors beyond trade relations continue to affect demand of US agricultural products, including currency strength relative to the US Dollar; diseases, such as African swine fever; regional weather; geopolitical implications; and other factors.

It is important to note China's buying patterns within individual commodities to fully understand the scope and magnitude of the country's importance to American agriculture. On the next page, we review general trends among the leading US agricultural exports.

Behind the Numbers: The Trade War's Impact on American Agriculture

Oilseeds & Products – Once the largest category of American agriculture and significantly comprised of soybeans and soybean products, this aggregate group has suffered the most in the trade war, with annualized 2019 export values falling over 17% from pre-trade-war 2017 levels. In 2018, the US exported to China roughly a quarter of what it had in 2017, with exports to the country falling over \$9 billion. Year to date, overall oilseed product exports are down 10% to \$10.6 billion, while exports to China are down 18.1% to \$2.4 billion. Interestingly, China remains the largest purchaser of US oilseed products despite that China made a significant shift to Brazilian products in 2018. Historically, China accounted for just under half of US oilseed exports but accounted for just 11.7% in 2018. The decline in trade to China is partially offset by increases of exports to countries such as Argentina, South Korea, Ecuador, the United Kingdom, Portugal, and others.

Grains & Feeds – Corn; wheat; and feed, ingredients, & fodder typically make up approximately 75% of the grains & feeds category. This category actually saw an increase in export value in 2018 and is up approximately 6.6% in value on an annualized basis from 2017. In 2018, China cut back the value of its grains and feeds imports by 37% and has cut back a shocking 73.2% in the year-to-date period, dragging year-to-date overall export values within the category down 4.7%. Once the number-one export market for grains and feeds, China has slipped to #11 thus far in 2019. Increased exports to Mexico, Nigeria, Indonesia, Canada, and Japan have helped offset declines from China.

Livestock & Meats – Livestock and meat products, largely composed of beef and pork products, have maintained strength in the export market, increasing 3% in value in 2018. Approximately 70% of the 5.3% year-to-date decline in value is attributable to declines from China and Hong Kong; however, it is notable that, despite the value of exports to China declining 17.3% year to date, the volume of livestock and meat exports to China has increased 19.8% in the same period, largely due to an increase of exports of rendered products and, to a lesser extent, increased exports of pork products. Offsetting approximately one-third of the total year-to-date decline are increases in export value to Singapore, Australia, Chile, the Netherlands, and South Korea. China is estimated to have lost somewhere in the range of 150 million to 200 million hogs due to African swine fever, and some analysts estimate that it could take a decade for China's pork supply to rebound. US pork exports should benefit from this event.

Horticultural Products – Horticultural products have become the US' standout agricultural export product with the declines in grain and oilseed products. In the 2014 to 2017 period, the value of horticultural exports has increased every year, dipping slightly in 2018 to return to growth in the year-to-date period of 2019. Strength in this category has been driven by value increases in American hops, floriculture products, essential oils, and other miscellaneous products. While China was never as big of an export market for US horticulture products as it was, for example, for oilseed products, the product category remains an interesting case for ag exports to China, as it was the only category value that increased each year from 2014 to 2018, and it is only down a relatively smaller 6.4% thus far in 2019. While China has significantly reduced its imports of American wine products, hops, and ginseng (on a value basis – China has increased ginseng imports from the US 39% in YTD 2019 on a volume basis), the export value of the USDA's "miscellaneous horticulture products" to China has been a key growth driver for the category from 2014 to the present.

Other – While the previous categories are the leading categories of US ag exports (currently accounting for 80% of total export value), it is important to note trends in other commodity categories. While **cotton, linters, and waste** is a volatile category in terms of export values, and despite that China is currently on pace to import 40% less product within the category than last year, the total value of exports to China in this category is only slightly down from 2017 on an annualized basis. However, it should be noted that China once received 25% of US exports of the category and now represents 12%. Despite the significant cutback from China, it seems the US has been mostly able to find replacement markets. **US dairy** exports to China are down 36% on a value basis year to date. While China continues to be a growing export market globally for dry milk products (e.g., non-fat dry milk, whole milk powder, skim milk powder, etc.), as the country remains shaken from the melamine scare of the 2000s, the country has practically stopped importing these products from the US, as the categories are down in excess of 80% on a volume basis in 2019. Of the sub-\$100-million categories, perhaps the most significant item of note is that China, once a considerable export market of US **tobacco products**, appears to have stopped importing US tobacco in 2019. Lastly, **poultry** is the lone category that saw an increase in trade value to China in 2019, though the category is relatively immaterial. Interestingly, despite China's 2015 ban on US poultry imports, due to concerns over Avian bird flu, China appears to have begun to import live poultry in December 2018 and each subsequent month of 2019. Through the first five months of 2019, China has imported over five million birds, accounting for \$23 million of the value within the category.

Behind the Numbers: The Trade War's Impact on American Agriculture

US Agriculture Exports

In millions of US Dollars

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Horticultural Products	\$ 33,212	\$ 33,472	\$ 33,450	\$ 34,285	\$ 34,163	\$ 14,038	\$ 14,328	2.1%
2	Grains & Feeds	34,308	30,378	29,592	28,928	32,127	13,484	12,845	-4.7%
3	Oilseeds & Products	35,360	29,192	32,487	30,912	27,565	11,812	10,629	-10.0%
4	Livestock & Meats	20,137	17,265	17,091	19,033	19,603	8,220	7,783	-5.3%
5	Cotton, Linters & Waste	4,411	3,902	3,967	5,845	6,557	3,968	3,257	-17.9%
6	Dairy & Products	7,096	5,240	4,698	5,377	5,498	2,384	2,444	2.5%
7	Sugar & Tropical Products	6,253	5,990	5,990	5,864	5,991	2,433	2,370	-2.6%
8	Poultry & Products	6,458	4,915	4,654	5,092	5,140	2,173	2,085	-4.0%
9	Planting Seeds	1,669	1,596	1,664	1,815	1,903	832	839	0.8%
10	Tobacco & Products	1,086	1,109	1,085	1,010	1,049	543	361	-33.5%
Total		\$ 149,989	\$ 133,058	\$ 134,677	\$ 138,160	\$ 139,596	\$ 59,888	\$ 56,942	-4.9%

China's US Imports

In millions of US Dollars

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Oilseeds & Products	\$ 14,721	\$ 10,622	\$ 14,542	\$ 12,375	\$ 3,231	\$ 2,873	\$ 2,352	-18.1%
2	Grains & Feeds	3,724	4,890	2,594	2,116	1,333	959	257	-73.2%
3	Livestock & Meats	2,141	1,870	1,829	1,794	1,391	692	573	-17.3%
4	Horticultural Products	985	1,027	1,070	1,186	1,269	486	455	-6.4%
5	Cotton, Linters & Waste	1,111	859	554	978	924	654	392	-40.1%
6	Dairy & Products	695	451	386	576	499	257	165	-36.0%
7	Planting Seeds	104	119	88	131	146	81	66	-18.5%
8	Tobacco & Products	216	197	172	162	158	158	-	-100.0%
9	Sugar & Tropical Products	132	121	114	106	132	51	43	-15.7%
10	Poultry & Products	390	74	46	53	65	30	36	19.7%
Total		\$ 24,220	\$ 20,230	\$ 21,395	\$ 19,476	\$ 9,147	\$ 6,243	\$ 4,339	-30.5%

Ranked as of 2017 in order to show pre-trade-conflict measures

China's US Imports

Percent of US agriculture exports to China by commodity

#	Destination	Calendar Year Ending					Year-to-Date	
		2014	2015	2016	2017	2018	2018	2019
1	Oilseeds & Products	41.6%	36.4%	44.8%	40.0%	11.7%	24.3%	22.1%
2	Grains & Feeds	10.9%	16.1%	8.8%	7.3%	4.1%	7.1%	2.0%
3	Livestock & Meats	10.6%	10.8%	10.7%	9.4%	7.1%	8.4%	7.4%
4	Horticultural Products	3.0%	3.1%	3.2%	3.5%	3.7%	3.5%	3.2%
5	Cotton, Linters & Waste	25.2%	22.0%	14.0%	16.7%	14.1%	16.5%	12.0%
6	Dairy & Products	9.8%	8.6%	8.2%	10.7%	9.1%	10.8%	6.7%
7	Planting Seeds	6.2%	7.5%	5.3%	7.2%	7.7%	9.7%	7.8%
8	Tobacco & Products	19.9%	17.8%	15.9%	16.0%	15.1%	29.1%	0.0%
9	Sugar & Tropical Products	2.1%	2.0%	1.9%	1.8%	2.2%	2.1%	1.8%
10	Poultry & Products	6.0%	1.5%	1.0%	1.0%	1.3%	1.4%	1.7%

Ranked as of 2017 in order to show pre-trade-conflict measures

Behind the Numbers: The Trade War's Impact on American Agriculture

US Farm Income Down; Future Uncertain

It is clear that China has taken drastic measures that have caused a subsequent reduction of imports from the US. Despite that the US has been able to fill some of the void left by China, American farmers are in a tight position in which the trade war is stretching their limits. Earlier this year, the USDA released its March 2019 Farm Income Forecast, which noted that net farm income was expected to increase \$6.3 billion, or 10%, from 2018 levels to \$69.4 billion in 2019. However, a Commerce Department report that was released at the end of April showed that personal income for farmers hit a three-year low in the first quarter. According to the report, the annualized rate of farm personal income fell \$11.8 billion, or nearly 25% - the largest drop since 2016 - from the fourth quarter of 2018. As an illustration of the issues at hand, Kansas' average net farm income increased to \$100,000 in 2018, but the big catch was that 63% of the income was accounted for by crop insurance and government payments, according to the Kansas Farm Management Association. Historic Midwest floods, rain, and soft prices exacerbated trade issues in the first quarter and are ongoing yet.

Nearly every week, there is a new development on the trade front. While ideas and ceasefires have been implemented, the parties to the war have also suddenly backed out of discussions numerous times. The protectionist, beggar-thy-neighbor economies have been dueling for over a year, and while the countries are currently in talks to resume peace discussions, anything is but certain. One thing Americans have to look forward to is an upcoming election, which may force a more substantial move one way or the other.

Contact our team if you would like to learn more about data and trends within your industry, capital markets activity within your industry, or if you would like to discuss strategic options, including buying or selling, raising capital, or other solutions.

Total Exports by Partner Destination

In millions of US Dollars

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Canada	\$ 21,963	\$ 20,988	\$ 20,307	\$ 20,608	\$ 20,871	\$ 8,518	\$ 8,550	0.4%
2	Mexico	19,364	17,695	17,827	18,598	19,096	7,681	7,743	0.8%
3	Japan	13,158	11,135	11,030	11,897	12,930	5,471	5,472	0.0%
4	China	24,219	20,230	21,394	19,476	9,147	6,242	4,339	-30.5%
5	South Korea	6,884	6,028	6,183	6,868	8,312	3,619	3,579	-1.1%
6	Vietnam	2,319	2,244	2,656	2,532	3,991	1,751	1,570	-10.3%
7	Taiwan	3,490	3,150	3,226	3,317	3,949	1,536	1,445	-5.9%
8	Indonesia	2,912	2,190	2,678	2,892	3,097	1,293	1,268	-1.9%
9	Netherlands	2,372	2,395	2,622	2,831	3,366	1,393	1,214	-12.8%
10	Colombia	2,461	2,410	2,383	2,528	2,904	1,321	1,203	-8.9%
11	Philippines	2,733	2,310	2,573	2,581	2,956	1,139	1,194	4.8%
12	Hong Kong	4,086	3,582	3,832	4,213	3,961	1,517	1,120	-26.2%
13	Egypt	1,723	1,052	741	770	1,914	883	765	-13.4%
14	Germany	2,140	2,233	1,712	1,832	1,734	769	758	-1.4%
15	United Kingdom	1,709	1,779	1,906	1,702	1,824	676	744	10.1%
	Other	38,457	33,636	33,608	35,515	39,545	16,077	15,978	-0.6%
	Total	\$ 149,990	\$ 133,057	\$ 134,678	\$ 138,160	\$ 139,597	\$ 59,886	\$ 56,942	-4.9%
	China Rank in US Exports	#1	#2	#1	#2	#4	#3	#4	
	China Portion of Total Exports	16.1%	15.2%	15.9%	14.1%	6.6%	10.4%	7.6%	
	Canada Rank in US Exports	#2	#1	#2	#1	#1	#1	#1	
	Canada Portion of Total Exports	14.6%	15.8%	15.1%	14.9%	15.0%	14.2%	15.0%	
	Mexico Rank in US Exports	#3	#3	#3	#3	#2	#2	#2	
	Mexico Portion of Total Exports	12.9%	13.3%	13.2%	13.5%	13.7%	12.8%	13.6%	

Total Exports by Partner Destination

In thousands of metric tons

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Mexico	28,887.4	30,868.9	34,086.6	36,516.2	37,774.1	14,242.2	15,516.5	8.9%
2	Japan	28,226.3	21,032.3	21,856.3	23,244.7	25,968.6	10,934.0	11,295.1	3.3%
3	China	46,267.3	47,841.5	49,226.5	42,839.9	14,924.4	12,419.0	8,031.1	-35.3%
4	Canada	12,050.0	12,137.6	11,848.8	12,163.6	13,492.5	5,093.3	5,651.9	11.0%
5	South Korea	9,991.3	8,340.4	10,123.4	10,407.9	13,957.7	6,113.1	5,020.9	-17.9%
6	Colombia	6,520.4	7,277.5	7,605.9	8,143.2	8,998.2	4,244.0	3,796.8	-10.5%
7	Indonesia	4,439.3	3,666.7	5,439.7	6,077.0	5,964.7	2,192.5	2,737.6	24.9%
8	Philippines	4,460.5	4,380.5	5,616.9	5,549.5	6,061.0	2,331.9	2,630.9	12.8%
9	Taiwan	5,501.0	5,446.2	6,588.6	6,160.1	7,864.1	2,882.2	2,569.9	-10.8%
10	Egypt	4,724.2	2,426.1	1,867.5	1,794.9	5,701.8	2,352.1	2,145.8	-8.8%
11	Vietnam	3,092.2	2,887.5	4,124.5	2,439.9	6,847.2	3,196.9	1,755.1	-45.1%
12	Peru	3,340.1	2,821.0	3,815.3	4,329.9	4,149.5	1,716.4	1,602.1	-6.7%
13	Nigeria	2,329.8	2,016.6	1,278.3	1,890.7	974.9	455.6	1,200.0	163.4%
14	Guatemala	2,102.4	2,309.4	2,464.4	2,362.4	2,781.1	1,074.6	1,143.1	6.4%
15	Thailand	2,293.0	2,970.9	3,096.8	3,415.0	4,060.6	1,575.6	1,130.5	-28.2%
	Other	45,334.3	41,195.8	49,254.2	49,102.7	59,759.6	22,474.6	19,813.8	-11.8%
	Total	209,559.4	197,618.9	218,293.6	216,437.4	219,280.0	93,298.1	86,041.0	-7.8%
	China Rank in US Exports	#1	#1	#1	#1	#3	#1	#3	
	China Portion of Total Exports	5.8%	6.1%	5.4%	5.6%	6.2%	5.5%	6.6%	
	Canada Rank in US Exports	#4	#4	#4	#4	#5	#5	#4	
	Canada Portion of Total Exports	13.8%	15.6%	15.6%	16.9%	17.2%	15.3%	18.0%	
	Mexico Rank in US Exports	#2	#2	#2	#2	#1	#2	#1	
	Mexico Portion of Total Exports	13.5%	10.6%	10.0%	10.7%	11.8%	11.7%	13.1%	

Appendix

China's US Imports

In millions of US Dollars

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Oilseeds & Products	\$ 14,721	\$ 10,622	\$ 14,542	\$ 12,375	\$ 3,231	\$ 2,873	\$ 2,352	-18.1%
2	Grains & Feeds	3,724	4,890	2,594	2,116	1,333	959	257	-73.2%
3	Livestock & Meats	2,141	1,870	1,829	1,794	1,391	692	573	-17.3%
4	Horticultural Products	985	1,027	1,070	1,186	1,269	486	455	-6.4%
5	Cotton, Linters & Waste	1,111	859	554	978	924	654	392	-40.1%
6	Dairy & Products	695	451	386	576	499	257	165	-36.0%
7	Planting Seeds	104	119	88	131	146	81	66	-18.5%
8	Tobacco & Products	216	197	172	162	158	158	-	-100.0%
9	Sugar & Tropical Products	132	121	114	106	132	51	43	-15.7%
10	Poultry & Products	390	74	46	53	65	30	36	19.7%
Total		\$ 24,220	\$ 20,230	\$ 21,395	\$ 19,476	\$ 9,147	\$ 6,243	\$ 4,339	-30.5%

Ranked as of 2017 in order to show pre-trade-conflict measures

China's US Imports

In thousands of metric tons

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Oilseeds & Products	31,104.7	27,386.2	36,449.8	31,833.6	8,332.2	6,894.9	5,380.3	-22.0%
2	Grains & Feeds	13,329.8	18,888.9	11,154.4	9,127.8	4,954.8	3,751.6	414.3	-89.0%
3	Livestock & Meats	293.7	274.9	461.1	418.3	332.4	142.5	162.5	14.0%
4	Horticultural Products	334.7	370.4	391.1	397.5	326.9	123.4	96.8	-21.6%
5	Dairy & Products	339.4	294.0	314.4	386.2	356.0	148.4	71.3	-52.0%
6	Planting Seeds	49.3	45.3	65.0	62.3	50.9	24.0	16.6	-30.9%
7	Poultry & Products	241.7	49.0	38.6	42.7	39.3	14.3	2.2	-84.4%
8	Sugar & Tropical Products	23.3	22.6	22.5	19.8	23.2	6.5	4.7	-27.5%
9	Tobacco & Products	23.8	21.6	19.9	18.8	18.0	17.1	-	-100.0%
10	Other	526.8	488.7	309.8	533.0	490.6	1,296.3	1,882.3	45.2%
Total		46,267.3	47,841.5	49,226.5	42,839.9	14,924.4	12,419.0	8,031.1	-35.3%

Ranked as of 2017 in order to show pre-trade-conflict measures

Appendix

US Agriculture Exports

In millions of US Dollars

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Horticultural Products	\$ 33,212	\$ 33,472	\$ 33,450	\$ 34,285	\$ 34,163	\$ 14,038	\$ 14,328	2.1%
2	Grains & Feeds	34,308	30,378	29,592	28,928	32,127	13,484	12,845	-4.7%
3	Oilseeds & Products	35,360	29,192	32,487	30,912	27,565	11,812	10,629	-10.0%
4	Livestock & Meats	20,137	17,265	17,091	19,033	19,603	8,220	7,783	-5.3%
5	Cotton, Linters & Waste	4,411	3,902	3,967	5,845	6,557	3,968	3,257	-17.9%
6	Dairy & Products	7,096	5,240	4,698	5,377	5,498	2,384	2,444	2.5%
7	Sugar & Tropical Products	6,253	5,990	5,990	5,864	5,991	2,433	2,370	-2.6%
8	Poultry & Products	6,458	4,915	4,654	5,092	5,140	2,173	2,085	-4.0%
9	Planting Seeds	1,669	1,596	1,664	1,815	1,903	832	839	0.8%
10	Tobacco & Products	1,086	1,109	1,085	1,010	1,049	543	361	-33.5%
Total		\$ 149,989	\$ 133,058	\$ 134,677	\$ 138,160	\$ 139,596	\$ 59,888	\$ 56,942	-4.9%

US Agriculture Exports

Percent of total US Dollar value of ag exports

#	Destination	Calendar Year Ending					Year-to-Date	
		2014	2015	2016	2017	2018	2018	2019
1	Oilseeds & Products	23.6%	21.9%	24.1%	22.4%	19.7%	19.7%	18.7%
2	Grains & Feeds	22.9%	22.8%	22.0%	20.9%	23.0%	22.5%	22.6%
3	Livestock & Meats	13.4%	13.0%	12.7%	13.8%	14.0%	13.7%	13.7%
4	Horticultural Products	22.1%	25.2%	24.8%	24.8%	24.5%	23.4%	25.2%
5	Cotton, Linters & Waste	2.9%	2.9%	2.9%	4.2%	4.7%	6.6%	5.7%
6	Dairy & Products	4.7%	3.9%	3.5%	3.9%	3.9%	4.0%	4.3%
7	Planting Seeds	1.1%	1.2%	1.2%	1.3%	1.4%	1.4%	1.5%
8	Tobacco & Products	0.7%	0.8%	0.8%	0.7%	0.8%	0.9%	0.6%
9	Sugar & Tropical Products	4.2%	4.5%	4.4%	4.2%	4.3%	4.1%	4.2%
10	Poultry & Products	4.3%	3.7%	3.5%	3.7%	3.7%	3.6%	3.7%
Total		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Oilseeds & Products Exported by Partner Destination

in millions of USD

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	China	\$ 14,721	\$ 10,622	\$ 14,542	\$ 12,375	\$ 3,231	\$ 2,873	\$ 2,352	-18.1%
2	Mexico	3,441	3,019	3,087	2,934	3,168	1,259	1,308	3.9%
3	Canada	1,860	1,475	1,456	1,455	1,634	615	620	0.8%
4	Japan	1,336	1,265	1,207	1,237	1,231	543	547	0.7%
5	Egypt	557	428	277	483	1,283	616	489	-20.6%
6	South Korea	602	371	397	618	662	326	391	19.8%
7	Indonesia	1,226	917	1,151	1,102	1,221	476	417	-12.4%
8	Philippines	665	701	862	863	975	402	388	-3.4%
9	Netherlands	608	655	907	1,024	1,487	525	358	-31.8%
10	Colombia	510	655	642	750	962	438	338	-22.8%
11	Taiwan	808	647	663	664	937	339	261	-23.0%
12	Thailand	595	625	571	675	792	337	245	-27.1%
13	Spain	725	619	474	358	792	190	214	12.6%
14	Vietnam	560	454	515	400	812	264	182	-30.9%
15	Germany	716	883	566	578	507	139	147	6.0%
	Other	6,429	5,856	5,170	5,395	7,872	2,470	2,373	-4.0%
	Total	\$ 35,360	\$ 29,192	\$ 32,487	\$ 30,912	\$ 27,565	\$ 11,812	\$ 10,629	-10.0%
	China Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	China Portion of Total Exports	41.6%	36.4%	44.8%	40.0%	11.7%	24.3%	22.1%	
	Canada Rank in US Exports	#3	#3	#3	#3	#3	#3	#3	
	Canada Portion of Total Exports	5.3%	5.1%	4.5%	4.7%	5.9%	5.2%	5.8%	
	Mexico Rank in US Exports	#2	#2	#2	#2	#2	#2	#2	
	Mexico Portion of Total Exports	9.7%	10.3%	9.5%	9.5%	11.5%	10.7%	12.3%	

Oilseeds & Products Exported by Partner Destination

In thousands of metric tons

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	China	31,104.7	27,386.2	36,449.8	31,833.6	8,332.2	7,439.2	6,660.9	-10.5%
2	Mexico	5,973.2	6,394.8	6,732.4	6,427.8	7,331.4	2,746.0	3,142.0	14.4%
3	Egypt	943.8	839.1	571.7	1,197.8	3,388.7	1,518.9	1,325.2	-12.7%
4	Japan	2,223.0	2,654.6	2,596.1	2,666.6	2,736.0	1,159.4	1,284.4	10.8%
5	Indonesia	2,232.1	2,081.2	2,832.9	2,698.7	3,101.1	1,163.2	1,129.4	-2.9%
6	Philippines	1,220.2	1,625.8	2,116.7	2,286.7	2,336.0	982.1	1,010.8	2.9%
7	Canada	2,088.7	1,786.2	1,825.3	1,996.4	2,491.0	824.8	921.9	11.8%
8	South Korea	1,060.3	643.0	715.2	1,094.0	1,296.4	606.2	818.9	35.1%
9	Netherlands	1,045.2	1,239.8	2,023.6	2,220.2	3,602.2	1,157.3	832.9	-28.0%
10	Colombia	891.0	1,475.8	1,482.6	1,792.5	2,239.8	957.5	888.7	-7.2%
11	Spain	1,460.9	1,494.7	1,027.9	828.4	2,145.7	452.7	588.4	30.0%
12	Taiwan	1,515.0	1,392.8	1,580.0	1,515.6	2,332.1	780.0	659.9	-15.4%
13	Thailand	1,071.7	1,384.0	1,348.4	1,610.5	1,988.4	814.1	592.0	-27.3%
14	Vietnam	1,079.1	1,011.4	1,153.5	961.0	2,046.4	645.2	438.5	-32.0%
15	Germany	1,333.5	2,310.1	1,374.0	1,353.4	1,269.5	313.5	332.0	5.9%
	Other	10,360.4	11,226.5	10,508.3	11,481.9	18,407.0	5,153.3	5,389.1	4.6%
	Total	65,602.7	64,946.0	74,338.3	71,965.0	65,043.8	26,713.3	26,015.1	-2.6%
	China Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	China Portion of Total Exports	47.4%	42.2%	49.0%	44.2%	12.8%	27.8%	25.6%	
	Canada Rank in US Exports	#5	#6	#7	#7	#7	#10	#7	
	Canada Portion of Total Exports	3.2%	2.8%	2.5%	2.8%	3.8%	3.1%	3.5%	
	Mexico Rank in US Exports	#2	#2	#2	#2	#2	#2	#2	
	Mexico Portion of Total Exports	9.1%	9.8%	9.1%	8.9%	11.3%	10.3%	12.1%	

Grains & Feeds Exported by Partner Destination

in millions of USD

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Mexico	\$ 4,700	\$ 4,534	\$ 4,836	\$ 5,190	\$ 5,476	\$ 2,048	\$ 2,280	11.3%
2	Japan	5,123	4,042	3,841	4,056	4,839	1,998	2,091	4.6%
3	Canada	3,593	3,618	3,391	3,456	3,748	1,470	1,620	10.2%
4	South Korea	2,104	1,696	1,856	1,796	2,537	1,076	923	-14.3%
5	Colombia	1,279	1,183	1,125	1,124	1,220	595	529	-11.1%
6	Philippines	863	664	765	727	875	317	393	24.1%
7	Taiwan	1,007	865	944	907	1,092	421	399	-5.1%
8	Peru	695	429	579	653	605	244	253	4.0%
9	Indonesia	536	336	491	594	501	153	316	106.5%
10	Nigeria	715	531	295	408	214	101	276	173.0%
11	China	3,724	4,890	2,594	2,116	1,333	959	257	-73.2%
12	Saudi Arabia	423	399	615	589	628	247	187	-24.4%
13	Egypt	793	316	228	100	402	146	175	19.9%
14	Guatemala	392	371	375	349	427	159	169	6.2%
15	Vietnam	419	308	457	149	768	391	162	-58.5%
	Other	7,940	6,196	7,199	6,717	7,462	3,160	2,816	-10.9%
	Total	\$ 34,308	\$ 30,378	\$ 29,592	\$ 28,928	\$ 32,127	\$ 13,484	\$ 12,845	-4.7%
	China Rank in US Exports	#2	#1	#4	#4	#5	#4	#11	
	China Portion of Total Exports	10.9%	16.1%	8.8%	7.3%	4.1%	7.1%	2.0%	
	Canada Rank in US Exports	#4	#4	#3	#3	#3	#3	#3	
	Canada Portion of Total Exports	10.5%	11.9%	11.5%	11.9%	11.7%	10.9%	12.6%	
	Mexico Rank in US Exports	#3	#2	#1	#1	#1	#2	#1	
	Mexico Portion of Total Exports	13.7%	14.9%	16.3%	17.9%	17.0%	15.2%	17.7%	

Grains & Feeds Exported by Partner Destination

In thousands of metric tons

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Mexico	16,765.3	18,298.7	21,196.4	23,216.9	23,800.0	8,753.9	9,806.8	12.0%
2	Japan	24,045.2	16,591.9	17,390.5	18,655.4	21,334.9	8,924.9	9,188.1	2.9%
3	South Korea	7,861.4	6,591.6	8,274.7	8,055.7	11,361.3	4,892.4	3,606.4	-26.3%
4	Colombia	5,364.4	5,544.8	5,817.8	6,024.9	6,402.4	3,147.2	2,750.0	-12.6%
5	Canada	3,790.8	4,282.8	3,823.0	4,033.8	5,094.3	1,859.9	2,332.5	25.4%
6	Peru	3,031.4	2,147.3	3,167.0	3,750.8	3,365.6	1,360.1	1,304.6	-4.1%
7	Taiwan	3,335.8	3,358.4	4,279.0	3,893.7	4,713.6	1,771.6	1,588.2	-10.3%
8	Philippines	2,620.7	2,275.3	3,014.7	2,753.3	3,146.3	1,134.1	1,417.6	25.0%
9	Nigeria	2,262.3	1,904.7	1,235.3	1,840.7	898.1	429.1	1,171.1	172.9%
10	Indonesia	1,553.7	1,019.4	1,950.1	2,625.2	1,990.1	617.6	1,281.6	107.5%
11	Guatemala	1,430.4	1,541.2	1,705.5	1,591.4	1,915.4	710.3	766.1	7.9%
12	Egypt	3,591.0	1,431.8	1,160.3	487.5	2,197.9	770.7	770.6	0.0%
13	Vietnam	1,465.1	1,128.9	2,055.2	509.1	3,572.8	1,957.5	646.2	-67.0%
14	Spain	859.0	308.9	422.9	543.4	1,904.0	1,114.6	441.1	-60.4%
15	Saudi Arabia	1,314.0	1,396.0	2,393.2	2,369.0	2,429.7	1,036.9	539.4	-48.0%
	China	13,329.8	18,888.9	11,154.4	9,127.8	4,954.8	4,039.3	714.3	-82.3%
	Other	21,032.8	17,299.1	24,893.0	23,055.9	23,520.4	10,049.1	8,385.3	-16.6%
	Total	113,653.4	104,009.8	113,932.8	112,534.7	122,601.6	52,569.2	46,710.0	-11.1%
	China Rank in US Exports	#3	#1	#3	#3	#5	#4	#16	
	China Portion of Total Exports	11.7%	18.2%	9.8%	8.1%	4.0%	7.7%	1.5%	
	Canada Rank in US Exports	#6	#6	#7	#6	#5	#6	#5	
	Canada Portion of Total Exports	3.3%	4.1%	3.4%	3.6%	4.2%	3.5%	5.0%	
	Mexico Rank in US Exports	#2	#2	#1	#1	#1	#2	#1	
	Mexico Portion of Total Exports	14.8%	17.6%	18.6%	20.6%	19.4%	16.7%	21.0%	

Livestock & Meats Exported by Partner Destination

in millions of USD

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Japan	\$ 3,708	\$ 3,009	\$ 3,246	\$ 3,698	\$ 3,941	\$ 1,588	\$ 1,539	-3.0%
2	Mexico	3,575	3,097	3,072	3,377	3,087	1,355	1,192	-12.0%
3	South Korea	1,793	1,701	1,781	2,060	2,714	1,117	1,136	1.7%
4	Canada	3,066	2,686	2,491	2,565	2,505	1,045	988	-5.5%
5	China	2,141	1,870	1,829	1,794	1,391	692	573	-17.3%
6	Hong Kong	1,564	1,223	1,100	1,357	1,311	585	391	-33.1%
7	Taiwan	488	450	445	503	637	245	258	5.2%
8	Australia	230	205	226	248	251	105	136	29.5%
9	Colombia	166	125	127	210	271	109	123	12.7%
10	Netherlands	302	294	266	254	252	90	114	27.2%
11	Singapore	139	95	119	194	208	86	117	36.9%
12	Chile	146	122	124	169	185	68	97	42.6%
13	Philippines	183	167	150	176	235	90	86	-5.0%
14	Indonesia	130	109	130	185	205	82	86	4.6%
15	Dominican Republic	130	137	138	146	174	74	77	4.0%
	Other	2,375	1,977	1,847	2,098	2,236	889	869	-2.2%
	Total	\$ 20,137	\$ 17,265	\$ 17,091	\$ 19,033	\$ 19,603	\$ 8,220	\$ 7,783	-5.3%
	China Rank in US Exports	#4	#4	#4	#5	#5	#5	#5	
	China Portion of Total Exports	10.6%	10.8%	10.7%	9.4%	7.1%	8.4%	7.4%	
	Canada Rank in US Exports	#3	#3	#3	#3	#4	#4	#4	
	Canada Portion of Total Exports	15.2%	15.6%	14.6%	13.5%	12.8%	12.7%	12.7%	
	Mexico Rank in US Exports	#2	#1	#2	#2	#2	#2	#2	
	Mexico Portion of Total Exports	17.8%	17.9%	18.0%	17.7%	15.7%	16.5%	15.3%	

Livestock & Meats Exported by Partner Destination

In thousands of metric tons

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Mexico	1,431.7	1,444.3	1,489.2	1,953.5	1,629.9	704.9	627.2	-11.0%
2	Japan	751.4	643.9	682.7	739.7	769.8	313.0	303.8	-2.9%
3	Canada	726.3	680.4	658.2	665.1	651.9	266.4	255.0	-4.3%
4	South Korea	264.4	306.6	331.5	379.7	509.0	222.7	215.4	-3.3%
5	China	293.7	274.9	461.1	418.3	332.4	177.1	212.2	19.8%
6	Indonesia	199.8	163.0	176.9	238.7	262.7	97.7	112.1	14.8%
7	Singapore	37.1	23.4	55.9	141.3	168.1	74.3	99.3	33.6%
8	Hong Kong	278.3	269.9	303.4	327.8	266.8	121.8	78.9	-35.2%
9	Colombia	61.6	54.4	51.9	86.4	124.3	48.7	54.9	12.9%
10	Vietnam	6.2	17.9	39.9	54.1	98.8	34.8	48.5	39.7%
11	Australia	54.9	60.5	67.9	73.8	82.0	33.9	48.8	44.2%
12	Chile	85.7	55.0	42.1	59.7	80.2	28.7	52.9	84.6%
13	Netherlands	55.4	68.1	90.6	87.1	84.6	32.1	42.8	33.2%
14	Taiwan	51.5	57.7	55.8	60.8	80.9	29.1	35.7	22.9%
15	Philippines	66.5	63.3	57.5	61.9	95.3	35.2	33.5	-4.7%
	Other	817.1	610.6	669.6	735.7	718.3	319.2	303.4	-4.9%
	Total	5,181.7	4,793.9	5,233.9	6,083.7	5,955.3	2,539.3	2,524.5	-0.6%
	China Rank in US Exports	#4	#5	#4	#4	#5	#5	#5	
	China Portion of Total Exports	5.7%	5.7%	8.8%	6.9%	5.6%	7.0%	8.4%	
	Canada Rank in US Exports	#3	#2	#3	#3	#3	#3	#3	
	Canada Portion of Total Exports	14.0%	14.2%	12.6%	10.9%	10.9%	10.5%	10.1%	
	Mexico Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	Mexico Portion of Total Exports	27.6%	30.1%	28.5%	32.1%	27.4%	27.8%	24.8%	

Horticultural Products Exported by Partner Destination

in millions of USD

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Canada	\$ 9,274	\$ 9,193	\$ 9,016	\$ 9,243	\$ 9,100	\$ 3,703	\$ 3,718	0.4%
2	Mexico	2,673	2,815	2,699	2,833	3,026	1,214	1,171	-3.5%
3	Japan	2,088	2,085	2,075	2,128	2,192	1,017	991	-2.6%
4	South Korea	1,366	1,435	1,418	1,504	1,526	720	740	2.8%
5	Netherlands	1,022	1,065	1,118	1,175	1,153	542	564	4.1%
6	Germany	1,004	999	827	952	925	479	466	-2.7%
7	Hong Kong	1,668	1,608	2,000	2,027	1,842	594	460	-22.6%
8	China	985	1,027	1,070	1,186	1,269	486	455	-6.4%
9	United Kingdom	983	1,082	1,165	1,062	1,016	443	449	1.4%
10	India	794	922	837	989	940	362	398	9.9%
11	Spain	787	880	807	772	789	345	371	7.5%
12	Taiwan	740	756	770	770	715	244	263	7.8%
13	United Arab Emirates	627	691	546	535	504	206	261	26.7%
14	Belgium-Luxembourg	435	447	418	417	404	194	218	12.4%
15	Australia	693	650	567	599	599	226	216	-4.4%
	Other	8,073	7,817	8,117	8,093	8,163	3,263	3,587	9.9%
	Total	\$ 33,212	\$ 33,472	\$ 33,450	\$ 34,285	\$ 34,163	\$ 14,038	\$ 14,328	2.1%
	China Rank in US Exports	#5	#8	#8	#6	#6	#7	#8	
	China Portion of Total Exports	3.0%	3.1%	3.2%	3.5%	3.7%	3.5%	3.2%	
	Canada Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	Canada Portion of Total Exports	27.9%	27.5%	27.0%	27.0%	26.6%	26.4%	25.9%	
	Mexico Rank in US Exports	#2	#2	#2	#2	#2	#2	#2	
	Mexico Portion of Total Exports	8.0%	8.4%	8.1%	8.3%	8.9%	8.6%	8.2%	

Horticultural Products Exported by Partner Destination

In thousands of metric tons

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Canada	4,122.3	4,110.0	4,247.9	4,190.2	3,957.1	1,630.4	1,663.0	2.0%
2	Mexico	1,418.3	1,471.2	1,368.1	1,519.1	1,569.4	604.4	598.6	-1.0%
3	Japan	907.7	869.3	931.0	874.7	848.6	409.2	406.3	-0.7%
4	South Korea	421.1	468.1	503.9	532.8	471.4	249.3	244.5	-1.9%
5	Hong Kong	433.6	399.5	496.2	468.3	420.2	170.5	136.5	-19.9%
6	India	521.9	489.9	472.8	356.4	328.9	183.9	131.5	-28.5%
7	Netherlands	229.8	224.3	245.1	263.1	270.7	140.1	128.9	-8.0%
8	China	334.7	370.4	391.1	397.5	326.9	151.6	124.1	-18.1%
9	United Kingdom	246.9	255.6	259.9	272.9	236.9	117.1	109.4	-6.5%
10	Taiwan	358.4	336.0	382.9	358.7	319.3	88.9	92.2	3.7%
11	Spain	158.9	153.0	185.6	194.5	178.7	75.7	87.9	16.1%
12	Saudi Arabia	118.3	131.9	123.9	128.4	117.2	51.3	75.7	47.4%
13	United Arab Emirates	172.6	188.6	155.9	149.9	124.8	49.4	70.1	41.9%
14	Germany	135.5	118.0	120.7	146.2	130.8	64.5	66.9	3.7%
15	Philippines	164.2	160.9	161.0	171.4	167.1	55.8	66.9	20.0%
	Other	2,733.8	2,500.6	2,688.8	2,639.3	2,457.3	968.3	1,022.7	5.6%
	Total	12,478.0	12,247.4	12,734.8	12,663.4	11,925.3	5,010.2	5,025.1	0.3%
	China Rank in US Exports	#8	#7	#7	#6	#7	#7	#8	
	China Portion of Total Exports	2.7%	3.0%	3.1%	3.1%	2.7%	3.0%	2.5%	
	Canada Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	Canada Portion of Total Exports	33.0%	33.6%	33.4%	33.1%	33.2%	32.5%	33.1%	
	Mexico Rank in US Exports	#2	#2	#2	#2	#2	#2	#2	
	Mexico Portion of Total Exports	11.4%	12.0%	10.7%	12.0%	13.2%	12.1%	11.9%	

Cotton, Linters, & Waste Exported by Partner Destination

in millions of USD

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Vietnam	\$ 392	\$ 622	\$ 788	\$ 1,056	\$ 1,312	\$ 712	\$ 811	13.9%
2	Pakistan	86	124	202	297	612	463	393	-15.1%
3	China	1,111	859	554	978	924	654	392	-40.1%
4	Turkey	823	463	495	730	681	455	371	-18.5%
5	India	89	115	251	435	333	228	224	-1.8%
6	Indonesia	326	295	346	498	600	340	211	-37.9%
7	Bangladesh	96	68	95	284	387	255	177	-30.6%
8	Mexico	411	332	340	404	372	149	129	-13.4%
9	Thailand	189	173	164	214	273	159	128	-19.5%
10	Korea, South	208	241	165	248	231	113	90	-20.4%
11	Taiwan	127	114	119	136	173	94	69	-26.6%
12	Malaysia	7	53	45	82	106	50	59	18.0%
13	Peru	130	96	66	97	113	60	45	-25.0%
14	Guatemala	58	54	62	69	99	45	44	-2.2%
15	Japan	62	47	46	64	53	27	18	-33.3%
	Other	296	246	229	253	288	164	96	-41.5%
	Total	\$ 4,411	\$ 3,902	\$ 3,967	\$ 5,845	\$ 6,557	\$ 3,968	\$ 3,257	-17.9%
	China Rank in US Exports	#1	#1	#2	#2	#2	#2	#3	
	China Portion of Total Exports	25.2%	22.0%	14.0%	16.7%	14.1%	16.5%	12.0%	
	Mexico Rank in US Exports	#3	#4	#5	#6	#7	#9	#8	
	Mexico Portion of Total Exports	9.3%	8.5%	8.6%	6.9%	5.7%	3.8%	4.0%	

Canada not a significant importer of US cottons, linters, & waste.
Cotton, linters, & waste not reported on a metric ton basis.

Dairy & Products Exported by Partner Destination

In millions of US Dollars

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Mexico	\$ 1,644	\$ 1,280	\$ 1,218	\$ 1,312	\$ 1,398	\$ 563	\$ 602	6.9%
2	Canada	591	554	630	637	641	268	288	7.7%
3	China	695	451	386	576	499	257	165	-36.0%
4	South Korea	415	305	231	279	291	128	162	26.6%
5	Japan	409	273	206	291	270	116	127	9.6%
6	Philippines	422	251	227	243	246	97	114	17.6%
7	Indonesia	275	183	158	132	166	80	97	21.3%
8	Vietnam	264	168	120	112	145	63	75	19.3%
9	Australia	173	137	108	185	154	60	58	-3.3%
10	Taiwan	79	72	72	83	93	38	44	15.5%
11	Dominican Republic	86	78	76	78	87	39	42	8.6%
12	New Zealand	122	76	60	70	84	31	42	37.5%
13	Colombia	60	55	88	65	73	31	42	36.2%
14	Chile	60	68	60	78	76	35	39	12.4%
15	Saudi Arabia	176	107	68	70	78	36	37	2.3%
	Other	1,625	1,180	991	1,165	1,198	543	509	-6.2%
	Total	\$ 7,096	\$ 5,240	\$ 4,698	\$ 5,377	\$ 5,498	\$ 2,384	\$ 2,444	2.5%
	China Rank in US Exports	#2	#3	#3	#3	#3	#3	#3	
	China Portion of Total Exports	8.3%	10.6%	13.4%	11.8%	11.7%	11.2%	11.8%	
	Canada Rank in US Exports	#3	#2	#2	#2	#2	#2	#2	
	Canada Portion of Total Exports	5.9%	5.8%	4.9%	5.2%	5.3%	5.4%	6.6%	
	Mexico Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	Mexico Portion of Total Exports	23.2%	24.4%	25.9%	24.4%	25.4%	23.6%	24.6%	

Dairy & Products Exported by Partner Destination

In thousands of metric tons

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Mexico	452.4	480.3	502.3	524.6	608.1	253.9	242.2	-4.6%
2	China	339.4	294.0	314.4	386.2	356.0	186.7	84.4	-54.8%
3	Philippines	118.4	110.9	124.9	123.1	143.3	57.4	59.2	3.2%
4	Canada	131.8	125.0	139.2	142.8	140.8	58.4	58.5	0.0%
5	South Korea	116.0	97.0	85.2	90.3	101.4	43.9	53.0	20.9%
6	Japan	131.1	105.6	100.3	120.7	123.7	53.0	50.1	-5.6%
7	Indonesia	85.2	76.5	98.3	68.5	96.7	47.1	47.8	1.3%
8	Vietnam	93.3	82.5	81.6	58.3	89.7	40.8	41.1	0.8%
9	New Zealand	75.5	70.6	67.5	57.8	72.4	30.0	33.0	10.0%
10	Australia	53.3	49.3	35.7	66.3	50.0	19.3	16.8	-12.6%
11	Singapore	34.3	33.5	24.7	33.4	40.6	16.7	16.5	-1.1%
12	Malaysia	61.3	48.9	48.9	43.4	54.0	21.7	15.5	-28.8%
13	Chile	17.7	21.9	21.6	30.0	29.2	13.6	15.1	11.1%
14	Thailand	28.3	27.8	24.3	28.0	25.3	10.9	14.2	30.8%
15	Colombia	16.1	20.0	33.9	23.4	27.6	11.6	13.2	13.3%
	Other	393.6	327.1	318.1	353.8	375.6	187.4	146.8	-21.7%
	Total	2,147.6	1,970.8	2,021.0	2,150.5	2,334.4	1,052.3	907.4	-13.8%
	China Rank in US Exports	#2	#2	#2	#2	#2	#2	#2	
	China Portion of Total Exports	15.8%	14.9%	15.6%	18.0%	15.3%	17.7%	9.3%	
	Canada Rank in US Exports	#3	#3	#3	#3	#4	#3	#4	
	Canada Portion of Total Exports	6.1%	6.3%	6.9%	6.6%	6.0%	5.6%	6.4%	
	Mexico Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	Mexico Portion of Total Exports	21.1%	24.4%	24.9%	24.4%	26.0%	24.1%	26.7%	

Planting Seeds Exported by Partner Destination

in millions of USD

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Canada	\$ 371	\$ 302	\$ 299	\$ 340	\$ 385	\$ 236	\$ 226	-4.3%
2	Mexico	236	249	296	263	245	107	93	-12.6%
3	China	104	119	88	131	146	81	66	-18.5%
4	Netherlands	96	109	109	126	121	48	61	25.3%
5	France	64	98	51	54	93	23	35	49.7%
6	Japan	53	57	58	70	65	34	35	2.6%
7	Ukraine	20	6	3	38	104	21	30	42.7%
8	Austria	16	6	48	94	90	34	24	-28.7%
9	South Africa	22	19	22	24	26	16	19	16.4%
10	Russia	10	14	2	10	41	11	17	65.1%
11	Italy	58	59	57	50	41	17	17	-0.8%
12	Hungary	30	21	18	17	24	14	14	-0.1%
13	South Korea	37	33	39	52	44	18	13	-27.7%
14	Saudi Arabia	63	77	60	46	29	8	11	42.1%
15	Argentina	23	21	23	34	32	8	10	28.5%
	Other	466	406	491	465	418	157	168	7.0%
	Total	\$ 1,669	\$ 1,596	\$ 1,664	\$ 1,815	\$ 1,903	\$ 832	\$ 839	0.8%
	China Rank in US Exports	#3	#3	#4	#3	#3	#3	#3	
	China Portion of Total Exports	6.2%	7.5%	5.3%	7.2%	7.7%	9.7%	7.8%	
	Canada Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	Canada Portion of Total Exports	22.2%	18.9%	18.0%	18.7%	20.2%	28.3%	26.9%	
	Mexico Rank in US Exports	#2	#2	#2	#2	#2	#2	#2	
	Mexico Portion of Total Exports	14.2%	15.6%	17.8%	14.5%	12.9%	12.8%	11.1%	

Planting Seeds Exported by Partner Destination

In thousands of metric tons

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Canada	127.1	117.0	115.5	154.5	252.9	73.2	77.9	6.3%
2	Mexico	105.9	97.2	143.7	130.4	124.9	50.3	52.0	3.4%
3	Taiwan	10.6	4.9	13.3	55.5	71.8	29.6	26.3	-11.2%
4	China	49.3	45.3	65.0	62.3	50.9	28.0	21.5	-23.4%
5	Japan	23.6	28.1	21.9	49.8	29.0	15.7	12.3	-22.0%
6	South Korea	24.8	21.4	30.4	40.1	33.5	12.0	9.0	-25.0%
7	Italy	41.5	25.4	26.1	28.7	20.6	8.2	8.5	4.0%
8	France	13.6	21.9	12.0	12.4	17.8	6.9	7.4	7.7%
9	Indonesia	9.6	7.8	12.0	18.2	39.3	16.9	6.9	-59.1%
10	Netherlands	15.6	11.7	9.7	12.2	11.3	5.8	6.6	13.3%
11	Malaysia	4.5	3.3	11.1	12.2	14.0	4.7	5.9	23.7%
12	Philippines	3.6	4.7	4.6	9.4	11.2	7.0	5.5	-21.5%
13	Saudi Arabia	11.5	17.3	11.0	10.7	15.7	4.2	3.9	-8.0%
14	Turkey	3.5	3.4	3.7	9.6	7.1	5.2	3.7	-30.0%
15	Australia	10.7	9.5	12.1	9.0	6.5	2.1	3.1	47.9%
	Other	137.0	106.6	220.1	198.6	165.8	64.4	58.4	-9.3%
	Total	592.6	525.4	712.0	813.7	872.5	334.4	308.8	-7.6%
	China Rank in US Exports	#3	#3	#3	#3	#4	#4	#4	
	China Portion of Total Exports	8.3%	8.6%	9.1%	7.7%	5.8%	8.4%	7.0%	
	Canada Rank in US Exports	#1	#1	#2	#1	#1	#1	#1	
	Canada Portion of Total Exports	21.5%	22.3%	16.2%	19.0%	29.0%	21.9%	25.2%	
	Mexico Rank in US Exports	#2	#2	#1	#2	#2	#2	#2	
	Mexico Portion of Total Exports	17.9%	18.5%	20.2%	16.0%	14.3%	15.0%	16.8%	

Tobacco & Products Exported by Partner Destination

in millions of USD

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Switzerland	\$ 201	\$ 266	\$ 238	\$ 268	\$ 234	\$ 34	\$ 77	126.5%
2	Dominican Republic	84	100	80	83	95	37	55	48.6%
3	Mexico	45	54	70	52	91	51	46	-9.8%
4	Italy	2	2	21	24	30	22	33	50.0%
5	Belgium-Luxembourg	34	36	37	47	45	23	16	-30.4%
6	South Korea	32	24	36	34	20	8	16	100.0%
7	Indonesia	76	61	85	55	71	28	15	-46.4%
8	Vietnam	4	8	10	21	21	13	13	0.0%
9	Ukraine	10	6	10	9	13	4	9	125.0%
10	Russia	30	41	35	22	15	6	8	33.3%
11	Germany	52	57	42	22	20	16	7	-56.3%
12	Lebanon	2	2	6	5	11	6	6	0.0%
13	Serbia	6	12	12	11	9	8	6	-25.0%
14	Egypt	3	3	7	-	22	13	5	-61.5%
15	Romania	16	19	16	16	16	7	5	-28.6%
	China	216	197	172	162	158	158	-	-100.0%
	Other	489	418	380	341	336	267	44	-83.5%
	Total	\$ 1,086	\$ 1,109	\$ 1,085	\$ 1,010	\$ 1,049	\$ 543	\$ 361	-33.5%
	China Rank in US Exports	#1	#2	#2	#2	#2	#1	N/A	
	China Portion of Total Exports	19.9%	17.8%	15.9%	16.0%	15.1%	29.1%	0.0%	
	Canada Rank in US Exports	#13	#26	#21	#19	#14	#19	#27	
	Canada Portion of Total Exports	2.0%	0.3%	0.7%	0.9%	1.6%	1.1%	0.3%	
	Mexico Rank in US Exports	#7	#6	#5	#5	#4	#2	#3	
	Mexico Portion of Total Exports	4.1%	4.9%	6.5%	5.1%	8.7%	9.4%	12.7%	

Tobacco & Products Exported by Partner Destination

In thousands of metric tons

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Switzerland	28.8	40.7	36.1	34.8	32.0	3.3	8.3	148.6%
2	Mexico	7.1	9.8	14.3	10.3	16.0	8.9	8.2	-8.1%
3	Dominican Republic	9.4	10.1	10.0	8.4	7.4	2.8	5.8	109.5%
4	Italy	0.2	0.3	2.8	3.3	3.9	2.8	4.8	69.8%
5	Indonesia	9.0	7.4	10.8	7.1	8.9	3.6	2.4	-33.6%
6	South Korea	3.6	2.9	5.0	5.1	3.2	1.8	2.3	30.0%
7	Belgium-Luxembourg	4.5	5.0	9.3	6.6	6.2	2.9	2.1	-25.0%
8	Vietnam	0.5	1.1	1.6	3.0	3.1	2.0	1.8	-7.5%
9	Russia	5.8	9.5	8.4	5.4	4.3	2.4	1.7	-30.1%
10	Ukraine	1.2	0.8	2.4	1.8	2.1	1.1	1.1	2.7%
11	Lebanon	0.2	0.2	0.9	0.8	1.5	0.8	0.9	20.5%
12	Romania	2.0	2.3	2.9	2.8	2.2	1.0	0.8	-15.2%
13	Germany	6.5	6.9	5.4	3.0	2.5	2.0	0.8	-58.8%
14	Egypt	0.6	0.6	0.9	0.1	3.6	2.3	0.8	-64.4%
15	Serbia	0.7	1.4	1.7	1.5	2.1	2.0	0.8	-60.2%
	China	23.8	21.6	19.9	18.8	18.0	18.0	-	-100.0%
	Other	69.8	56.8	51.6	50.2	49.6	35.7	6.8	-81.0%
	Total	149.8	155.6	164.3	144.1	148.7	75.4	49.6	-34.2%
	China Rank in US Exports	#2	#2	#2	#2	#2	#1	N/A	
	China Portion of Total Exports	15.9%	13.9%	12.1%	13.0%	12.1%	23.9%	0.0%	
	Canada Rank in US Exports	#6	#13	#18	#16	#7	#18	#25	
	Canada Portion of Total Exports	4.6%	1.6%	1.1%	1.4%	2.9%	1.7%	0.6%	
	Mexico Rank in US Exports	#5	#4	#3	#3	#3	#2	#2	
	Mexico Portion of Total Exports	4.7%	6.3%	8.7%	7.2%	10.7%	11.8%	16.5%	

Sugars & Tropical Products Exported by Partner Destination

in millions of USD

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Canada	\$ 2,395	\$ 2,330	\$ 2,351	\$ 2,280	\$ 2,250	\$ 916	\$ 872	-4.8%
2	Mexico	1,141	1,073	1,072	1,108	1,091	453	434	-4.2%
3	South Korea	206	199	222	220	246	90	97	7.8%
4	Japan	252	246	232	209	218	91	85	-6.6%
5	United Kingdom	97	137	142	128	124	43	58	34.9%
6	Netherlands	99	88	77	91	117	51	50	-2.0%
7	China	132	121	114	106	132	51	43	-15.7%
8	Australia	135	127	115	106	113	42	41	-2.4%
9	Taiwan	60	67	63	68	77	30	33	10.0%
10	Philippines	136	97	97	84	89	37	31	-16.2%
11	Singapore	71	67	62	68	79	33	31	-6.1%
12	Germany	56	56	70	70	69	31	30	-3.2%
13	Saudi Arabia	60	67	61	61	56	23	30	30.4%
14	Vietnam	24	23	29	35	48	20	28	40.0%
15	Thailand	44	50	46	45	47	18	26	44.4%
	Other	1,345	1,242	1,237	1,185	1,235	504	481	-4.6%
	Total	\$ 6,253	\$ 5,990	\$ 5,990	\$ 5,864	\$ 5,991	\$ 2,433	\$ 2,370	-2.6%
	China Rank in US Exports	#7	#7	#7	#6	#5	#6	#7	
	China Portion of Total Exports	2.1%	2.0%	1.9%	1.8%	2.2%	2.1%	1.8%	
	Canada Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	Canada Portion of Total Exports	38.3%	38.9%	39.2%	38.9%	37.6%	37.6%	36.8%	
	Mexico Rank in US Exports	#2	#2	#2	#2	#2	#2	#2	
	Mexico Portion of Total Exports	18.2%	17.9%	17.9%	18.9%	18.2%	18.6%	18.3%	

Sugars & Tropical Products Exported by Partner Destination

In thousands of metric tons

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Mexico	1,542.9	1,575.5	1,568.9	1,682.2	1,638.1	693.6	614.1	-11.5%
2	Canada	858.6	824.0	846.8	805.3	739.5	311.3	282.3	-9.3%
3	Japan	67.1	69.2	64.2	53.2	57.2	26.2	25.4	-2.9%
4	South Korea	63.2	51.0	50.9	43.7	47.2	16.5	17.0	3.2%
5	Netherlands	49.8	27.6	23.4	21.2	32.8	12.4	12.8	2.9%
6	Philippines	160.4	48.1	32.0	23.6	31.0	12.0	11.4	-4.9%
7	United Kingdom	20.3	27.2	24.9	22.0	23.5	8.5	9.5	11.4%
8	Australia	26.9	25.3	21.5	20.4	21.4	7.8	9.1	16.9%
9	Colombia	18.9	20.1	17.1	14.8	16.6	5.9	8.8	48.8%
10	Saudi Arabia	21.2	18.9	17.0	20.8	16.2	6.8	8.2	21.3%
11	Singapore	18.0	13.6	13.1	13.9	17.9	7.2	7.5	4.1%
12	Guatemala	19.6	24.3	20.9	22.3	21.4	9.6	7.1	-26.2%
13	China	23.3	22.6	22.5	19.8	23.2	8.4	6.2	-26.3%
14	Brazil	35.5	24.7	19.6	19.4	19.5	8.5	5.6	-33.5%
15	Taiwan	18.7	17.0	17.8	14.0	15.8	5.6	5.4	-4.1%
	Other	448.6	280.1	276.1	244.2	241.9	96.9	95.5	-1.4%
	Total	3,393.0	3,069.0	3,036.7	3,040.8	2,963.1	1,237.2	1,125.9	-9.0%
	China Rank in US Exports	#12	#11	#8	#11	#8	#10	#13	
	China Portion of Total Exports	0.7%	0.7%	0.7%	0.7%	0.8%	0.7%	0.6%	
	Canada Rank in US Exports	#2	#2	#2	#2	#2	#2	#2	
	Canada Portion of Total Exports	25.3%	26.8%	27.9%	26.5%	25.0%	25.2%	25.1%	
	Mexico Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	Mexico Portion of Total Exports	45.5%	51.3%	51.7%	55.3%	55.3%	56.1%	54.5%	

Poultry & Products Exported by Partner Destination

In millions of US Dollars

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Mexico	\$ 1,498	\$ 1,243	\$ 1,138	\$ 1,125	\$ 1,143	\$ 482	\$ 488	1.3%
2	Canada	789	827	664	623	591	259	217	-16.0%
3	Hong Kong	582	448	471	512	480	208	163	-21.7%
4	Taiwan	151	168	132	159	199	110	108	-1.0%
5	Cuba	148	78	105	165	155	69	73	5.7%
6	Vietnam	92	102	91	90	124	50	62	24.5%
7	Guatemala	112	112	113	126	132	60	55	-8.6%
8	Chile	89	83	77	108	109	40	43	6.5%
9	South Africa	21	0	27	91	94	39	44	12.6%
10	Angola	263	110	86	156	184	81	47	-42.3%
11	Colombia	53	44	70	72	83	28	42	49.6%
12	China	390	74	46	53	65	30	36	19.7%
13	Japan	128	110	119	142	119	56	38	-31.4%
14	Malaysia	12	13	19	17	19	7	34	388.8%
15	Georgia	85	57	25	44	40	14	32	134.1%
	Other	2,047	1,445	1,472	1,608	1,604	640	602	-5.9%
	Total	\$ 6,458	\$ 4,915	\$ 4,654	\$ 5,092	\$ 5,140	\$ 2,173	\$ 2,085	-4.0%
	China Rank in US Exports	#4	#11	#19	#21	#16	#13	#12	
	China Portion of Total Exports	6.0%	1.5%	1.0%	1.0%	1.3%	1.4%	1.7%	
	Canada Rank in US Exports	#2	#2	#2	#2	#2	#2	#2	
	Canada Portion of Total Exports	12.2%	16.8%	14.3%	12.2%	11.5%	11.9%	10.4%	
	Mexico Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	Mexico Portion of Total Exports	23.2%	25.3%	24.4%	22.1%	22.2%	22.2%	23.4%	

Poultry & Products Exported by Partner Destination

In thousands of metric tons

#	Destination	Calendar Year Ending					Year-to-Date		
		2014	2015	2016	2017	2018	2018	2019	Change
1	Mexico	980.7	880.6	854.7	826.1	864.6	346.2	358.2	3.5%
2	Hong Kong	338.0	306.9	335.9	334.8	299.6	129.0	115.2	-10.7%
3	Taiwan	121.3	178.7	155.1	157.7	202.5	108.7	107.8	-0.9%
4	Cuba	143.7	105.9	157.1	208.9	195.2	88.6	95.9	8.2%
5	Vietnam	64.8	86.6	97.1	81.3	116.0	44.1	65.1	47.7%
6	Canada	196.9	209.3	190.9	173.1	160.2	67.4	60.5	-10.2%
7	Angola	233.6	141.5	113.7	176.5	209.4	91.1	58.9	-35.3%
8	Guatemala	86.9	107.2	122.2	124.6	127.6	57.3	55.2	-3.7%
9	South Africa	16.7	0.1	36.9	99.6	103.1	42.0	48.3	15.2%
10	Georgia	87.9	67.4	34.2	60.6	53.1	16.3	43.4	167.0%
11	Colombia	39.8	37.5	71.4	65.3	76.7	25.2	36.9	46.8%
12	Chile	58.2	72.7	84.7	92.7	86.5	31.9	34.8	9.0%
13	Haiti	57.0	68.0	83.3	70.7	69.6	29.8	31.3	4.8%
14	United Arab Emirates	78.4	60.8	69.8	63.1	54.6	24.2	28.4	17.6%
15	Dominican Republic	39.5	41.0	49.5	41.5	56.6	21.6	23.2	7.7%
	China	241.7	49.0	38.6	42.7	39.3	17.4	2.3	-86.5%
	Other	1,384.7	1,070.4	1,144.4	1,148.8	1,131.5	414.5	374.5	-9.6%
	Total	4,169.9	3,483.6	3,639.5	3,768.0	3,846.2	1,555.1	1,540.0	-1.0%
	China Rank in US Exports	#3	#16	#21	#22	#22	#19	#52	
	China Portion of Total Exports	5.8%	1.4%	1.1%	1.1%	1.0%	1.1%	0.2%	
	Canada Rank in US Exports	#5	#3	#3	#5	#6	#6	#6	
	Canada Portion of Total Exports	4.7%	6.0%	5.2%	4.6%	4.2%	4.3%	3.9%	
	Mexico Rank in US Exports	#1	#1	#1	#1	#1	#1	#1	
	Mexico Portion of Total Exports	23.5%	25.3%	23.5%	21.9%	22.5%	22.3%	23.3%	